

New Bonus Program from WellNet

For All Level-Funded Cases

WellNet is offering a bonus to agents who sell new medical groups with effective dates from September 1, 2016 through January 1, 2017.

Agents must sell a combined total of at least 25 enrolled employees in WellNet level-funded plans during the bonus period in order to receive a bonus. Qualifying agents will receive a bonus as described in the following table:

Number of Eligible Cases	Combined Total of Enrolled Employees in All Eligible Cases	Bonus Paid
At least 1 case	At least 25 enrolled employees	\$1,000
At least 2 cases	At least 50 enrolled employees	\$2,000
At least 3 cases	At least 100 enrolled employees	\$3,000
At least 4 cases	At least 150 enrolled employees	\$6,000
At least 5 cases	At least 200 enrolled employees	\$8,000



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Program Details:

1. This special bonus program applies only to new WellNet Level-Funded medical groups with effective dates September 1, 2016 through January 1, 2017. Agents must sell a combined total of at least 25 enrolled employees in order to receive a bonus.
2. The amounts in the table are not cumulative, and the bonus paid will be that indicated in the row in which both the “Number of Eligible Cases” and the “Combined Total of Enrolled Employees in All Eligible Cases” criteria are met.
3. All sold business must be active and the selling agent must remain the Agent of Record on December 31, 2016 to be included in the bonus calculations.
4. The enrolled employee counts will be derived from the medical plan only, and will be based on the number of enrolled medical employees as of the group’s effective date. WellNet’s determination of group and enrolled employee count is final.
5. All bonus payments will be made to the agent or agency to which the commissions are paid. The bonus will be paid after the bonus period is over and when all information required for verification of enrollment data and calculation of the bonus is available.
6. General Agents are not eligible for the bonus.
7. Agent of Record changes on existing WellNet cases will not be credited as new business for this bonus program.

All terms and conditions of the WellNet Broker Guide apply to all compensation programs. This Bonus Program is offered at the sole discretion of WellNet and can be terminated or modified by WellNet at any time and without notice.



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