



# *Supercharge* Outcomes

With

# Blade

**20+** ways WellNet controls the cost  
of the claim - *before it's paid.*

**Explore a few performance optimizers inside!**



## Performance Optimizer International Rx Outsourcing

- **Company:** Manufacturer with 210 employees
- **Problem:** Enbrel (used to treat arthritis) costs an employer \$5K/per month/\$60K per year.
- **Solution:** Leverage strategic partners to source medication by mail from Tier 1 International Pharmacies.
- **Outcomes:** The member conveniently receives their medication by mail at **no cost** & the company **saves \$30K a year** - a *50% reduction in monthly & annual cost!*

**\$30K**

Savings

**\$0**

Out of Pocket

## Performance Optimizer Medicare Eligibility

- **Company:** Auto Dealer with 1,100 employees
- **Problem:** Medicare eligible employees overspend while on the employer-sponsored health plan. An **average claim cost** for **each eligible member is \$10K** per year.
- **Solution:** WellNet **proactively shops** the medicare supplement market to **identify cost-saving alternatives & consults each eligible member** on their options. If a member benefits from the change, WellNet assists with the entire enrollment process.
- **Outcomes:** Once enrolled, **the member's claims risk is eliminated** from the group plan. In one year alone, **32 eligible members were identified** to actively **remove \$320K** in potential claims risk.

**\$320K**

Savings by removing claim risk



## Performance Optimizer Marketplace Coverage

- **Company:** Auto Dealer with 350 employees
- **Problem:** High cost claims hit members & companies hard. Under the wrong plan, **an employee can face expensive procedures & increased out-of-pocket costs.** They can also sacrifice quality - the most important challenge of all.
- **Solution:** With the proper education & guidance, marketplace plans can be a **more affordable (valuable) option for employees.** WellNet will **consult members regarding their options** & if they're comfortable & confident in the benefits, **help the member enroll** in an individual marketplace plan.
- **Outcomes:** When a member needed a bone marrow transplant with a projected claim cost of \$850K, WellNet identified the right marketplace plan - **entirely removing the \$850k claim risk** from the plan.

**\$850K Savings**  
by removing claim risk

## Performance Optimizer Transplant Carve-Out

- **Company:** Staffing Firm with 730 employees
- **Problem:** The road to a transplant is extremely personal & costly for employees. Finding a quality, trusted provider is key.
- **Solution:** When **an employer leverages a transplant network,** they can offer **strong incentives to members** who *voluntarily* use Transplant Centers of Excellence.
- **Outcomes:** Great medical outcomes, **significantly better pricing** than traditional PPO contracts & the option for employers to choose a fully-insured transplant policy - **removing all risk from their level-funded or self-funded plan.**

**\$155K Savings**  
with Centers of Excellence





## Performance Optimizer Dialysis Carve-Out

- **Company:** Technology Firm with 225 employees
- **Problem:** For members on dialysis, **employers need** a defined service fee schedule to **optimize available coverage**.
- **Solution:** Establish that new low-cost fee schedule WITH the same provider access & WITHOUT a negative impact to the member & plan.
- **Outcomes:** A program running with an average annual savings of 75-80% off billed charges. A company that **reduced their annual dialysis claims** from approximately **\$775K to \$75K** & the **member pays nothing**.

**\$700K** Savings  
**\$0** Out of Pocket

## Performance Optimizer Air Transport

- **Company:** Real Estate Development & Financial Firm with 185 employees
- **Problem:** An employee needed emergency air ambulatory services from San Diego back to the East Coast. The **employer was facing a \$400K bill** for this ride on a private jet ambulance.
- **Solution:** This is the opportunity to utilize & exercise advocacy services. With the talent & persistence of WellNet advocates, **we negotiated a final fee of \$75K**.
- **Outcomes:** With **over \$325K** savings, the firm left everything to us, so they could focus on their business - not logistics.

**\$325K Savings**



## Performance Optimizer Advanced Imaging Carve-Out

- **Company:** Government agency with 106 employees
- **Problem:** Finding high-quality, low-cost providers that are easily accessible for employees.
- **Solution:** Working with strong partners, employers can offer a network of lower-cost imaging facilities with an established, low-cost defined fee schedule. Then (with the right educational resources) they **can offer strong incentives to members who voluntarily** choose these recommended providers.
- **Outcomes:** Employees **save an average of 30%** per advanced image - *every time*.

**30% Savings**

Check out WellNet+  
**here** for more details.



Explore additional  
cost-savings  
& case studies **here**.

# Toolkit: Immediate & Long-Term Saving Strategies



# About WellNet

WellNet builds and optimizes smarter self-funded health plans for companies across the nation with 100 to 5,000 employees.

Leveraging our patented technology stack, we fix the unaffordable healthcare mess with ongoing education, stronger advocacy, and aligned incentives to combat the vested interests of traditional health insurance carriers.

Our unique ability is doing whatever it takes – at the right pace – to lower the cost of healthcare and improve the experience for companies and their people.

Please visit: [wellnet.com](https://wellnet.com)

## Get in Touch

Learn More

800-808-4014

[partner@wellnet.com](mailto:partner@wellnet.com)

Follow us here for exclusive content!

